

**Allentown Symphony Association
Annual Organizational Budget**

2020-2021 Budget

Earned Revenues

Tickets and Subscriptions	\$	-
Venue Rentals	\$	-
Schadt Trust Income	\$	85,052
Concession Sales/Catering Rev	\$	-
Fees, Ads, and Investments	\$	-
Total Earned Revenues	\$	85,052

Contributed Revenues

Annual Fund	\$	474,000
Foundation Grants	\$	570,000
Government Grants	\$	100,396
Education/EITC Grants	\$	182,300
Special Events	\$	113,550
Sponsorships	\$	-
Additional Fundraising/Line of Credit	\$	-
Total Contributed Revenues	\$	1,440,246

TOTAL REVENUES **\$ 1,525,298**

Personnel	\$	777,354
Publicity/Marketing	\$	47,000
Outside Services		
Food & Beverage (Concessions, Events)	\$	30,000
Utilities	\$	44,000
Maintenance	\$	40,200
Production & Guest Artist Expenses	\$	211,689
Insurance	\$	-
Interest Expense	\$	24,000
Dues & Subscriptions	\$	-
Awards & Scholarships	\$	-
Office Expenses	\$	-
Miscellaneous	\$	-
Credit Card Processing Fees	\$	-
Postage	\$	-

TOTAL EXPENSES **\$ 1,174,243**

SURPLUS(DEFICIT) **\$ 351,055**

2019-2020 Actuals

Earned Revenues

Tickets and Subscriptions	\$	526,829
Venue Rentals	\$	133,987
Perpetual Trust Income	\$	282,777
Concession Sales/Catering Rev	\$	53,575
Fees, Ads, and Investments	\$	4,155
Total Earned Revenues	\$	1,001,323

Contributed Revenues

Annual Fund	\$	529,203
Foundation Grants	\$	553,180
Government Grants	\$	547,808
Education/EITC Grants	\$	224,028
Special Events	\$	190,363
Sponsorships	\$	111,613
Additional Fundraising/Line of Credit	\$	-
Total Contributed Revenues	\$	2,156,196

TOTAL REVENUES **\$ 3,157,518**

Personnel	\$	1,732,506
Publicity/Marketing	\$	218,817
Outside Services	\$	110,562
Food & Beverage (Concessions, Events)	\$	99,847
Utilities	\$	76,427
Maintenance	\$	100,555
Production & Guest Artist Expenses	\$	225,237
Insurance	\$	62,698
Interest Expense	\$	3,928
Dues & Subscriptions	\$	9,360
Awards & Scholarships	\$	16,100
Office Expenses	\$	43,706
Miscellaneous	\$	7,705
Credit Card Processing Fees	\$	45,136
Postage	\$	8,058

TOTAL EXPENSES **\$ 2,760,642**

SURPLUS(DEFICIT) **\$ 396,876**